Job Description: Fractional In-House Fintech Counsel for LegalEdge

Are you an experienced in-house fintech lawyer looking to work fractionally with interesting, innovative fintech startups and scale-ups? Join our team and work fractionally.

Our fractional lawyers work with a small portfolio of fast-growth businesses, helping them set up a best-in-class legal function which scales with the business as it grows, working directly with senior leadership teams and building strong long-term relationships.

You'll work autonomously, flexibly and as part of a collaborative and like-minded team. You'll be supported by our business team, great colleagues and know-how, AI and other tools, as well as our wider community. We have regular team know-how sessions, in person and online meetings to ensure on-going support, shared knowledge and continued collaboration.

Location: Fully remote but we meet weekly in central London and encourage co-working and networking as much as possible

Reports to: LegalEdge Business Team

Type: Fractional (ideally a minimum of 1 day a week availability)

In this role you will:

- Work with founders/CEOs/CFOs/COOs of fast growth companies to manage and execute their legal strategy and budget.
- Help scope and/or maintain the regulatory and compliance strategy for early-stage fintechs and potentially be the point of contact for regulators, external legal advisors and compliance consultants
- Manage and carry out day-to-day legal work, including setting up sensible contract templates and translating applicable regulatory and compliance rules into accessible contractual clauses and processes for the business, setting up contract review processes, closing out deals quickly and efficiently, helping protect and exploit assets, managing compliance and risk.
- Build strong relationships, embed in the businesses you work with, identifying and prioritising the legal work and budget.
- Work as a business partner, setting up good processes for an effective legal and compliance function.

You need to be:

- An experienced general counsel or in-house lawyer who has worked in-house in a senior role within a fast-growing regulated fintech business.
- Qualified as a lawyer in England/EU member state/US.
- Proactive. Someone that enjoys and knows now to get under the skin of a business, understanding the business goals and how to prioritise legal strategy and work to support those.
- Commercially astute, strategically minded with strong business acumen and, above all, practical.
- Entrepreneurial and enjoys business development, maintaining connections with your professional network.

- Good at building trusting relationships with clients at all levels of the organisations.
- Able to manage multiple stakeholders and requests and prioritise risk, spend and legal work.
- Organised, driven and collaborative in approach.
- Able to thrive in a fast-paced, changing environment.
- A team player who can also work autonomously.

You need to have:

- A good working knowledge of financial regulations (FCA rules / MiFID, payment services, e-money, crypto), financial technology, data protection/privacy laws, banking/payments infrastructure, general contract/commercial work, etc.
- Strong analytical, drafting and negotiation skills.
- Excellent interpersonal and communication skills.
- Good decision making and problem-solving skills.
- Languages would be a bonus.

About LegalEdge: Our fractional in-house lawyers provide practical, effective legal solutions for scaling companies. We work as an extension of our clients' operations teams to manage day-to-day legal work and add value. We prioritise what's important, reduce risk, and proactively manage legal strategy, workflow and budget using the right people, processes and tech. Our fractional lawyers are more than just legal experts, they're business enablers.

We're not a law firm – we don't have an old-fashioned hierarchy. We're also not a platform. We invest in our people and support our team to succeed. Our way of working doesn't suit everyone, but if you like an entrepreneurial, fast-paced working environment and like contributing to the growth of a business, we could be a great fit.

To apply for this role, click here.